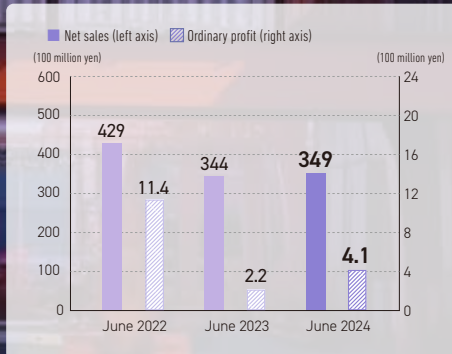




## Global Trading Business

The ENVIPRO Group delivers recycled resources in the best way for countries in need, enabling a resource circulation with an international perspective. We will continue to develop our business model and expand the circular economy worldwide.



### Pursue a sustainable logistics model from a global perspective and realize the right recycling resources in the right place

NEWSCON is a company responsible for the overseas business of the ENVIPRO Group, and conducts trading of recycled resources both domestically and overseas. As an antenna function of the Group, it plays a role in bridging recycled resources that cannot be disposed of in Japan to appropriate demand destinations and contributes to the realization of global resource circulation. In 2023, we opened a branch in Rotterdam, the Netherlands. While incorporating advanced recycling efforts made in Europe into Japan, we are promoting a two-way resource circulation, such as properly handling resources that cannot be processed in Europe in Japan. In addition, we have begun new initiatives such as recycling printed circuit boards collected from mobile phones and household appliances through cooperation with the local plants of Japanese corporations.

In recent years, domestic and overseas companies have begun to emphasize the use of recycled materials, and we are moving forward with the expansion of our business model from one centered on ferrous scrap into new products such as plastic and rubber. For example, we are

creating new forms of circulation, such as importing tire chips from the United States as a substitute for coal, and providing recycled semi-finished products produced overseas to Japanese manufacturers.

In Japan, in cooperation with Tokyo Steel Manufacturing Co., Ltd., satellite yards were established. By shipping ferrous scrap collected from recycling businesses around the country, we are aiming to improve logistics efficiency and reduce CO<sub>2</sub>. These efforts have been highlighted as a sustainable logistics model amid the restrictions on truck transport imposed by the 2024 problem. With the concept of "creating the future on the world stage" and "creating new business on the world stage", our mission is to properly deliver beyond national and regional boundaries to places that need recycling resources. Our contribution to carbon neutrality is from a global perspective. In the future, we will continue to take on challenges in order to realize an optimal resource circulation according to the needs of the world.



**PROFILE**  
**NEWSCON Inc.**  
 President, Representative Director  
**Hideki Yoshimi**

Joined ENVIPRO HOLDINGS in July 2018. After serving on the board of directors of ECONECOL, he became the representative director of NEWSCON, which was established in April 2020 through the division and succession of ECONECOL's global resource circulation business, and worked on a wide range of recycled materials trade business.



# INTERVIEW

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## As an integrated logistics company without borders, we aim to further develop our business model

Cyterrace is in the business of supporting the international distribution of reused products through the distribution of used cars and used parts. Our main business, the logistics agent service, provides a one-stop service from customs clearance to container arrangements and loading, ensuring optimal export solutions for your needs. Our strength lies in our competitive pricing and meticulous responsiveness, leveraging our longstanding network of shipping companies.

Based on these strengths, we are expanding our business with customers around the world, mainly in Dubai and Africa, and practicing "integrated logistics without borders" literally. From the perspective of the circular economy, I believe that the

business itself of promoting the international distribution of used cars and used parts contributes to the promotion of reuse and recycling from a global perspective. In particular, the export of used cars to developing countries is not just a business, but also plays an important role in supporting the economic development of each country. Going forward, we will further develop this business model and accelerate our efforts to realize a recycling-oriented society while also looking beyond the used car industry. In sustainable business management, the most important thing is people. We actively recruit human resources with a high awareness of international contributions, such as experienced members of the Japan Overseas Cooperation Volunteers, and carefully

cultivate them through OJT. In addition, we strive to create an environment that is easy to work in and provide appropriate treatment of employees, and promote the creation of a workplace where each employee can experience growth. In the future, in addition to strengthening existing businesses, we will actively promote approaches to new industries, and we will contribute to the realization of a circular society in a wider field by leveraging our logistics know-how and expertise as a customs brokerage business. And as an "integrated logistics company without borders", we will contribute to the realization of the ENVIPRO Group's goal of "Lead a circular economy" and the realization of a sustainable society.

**PROFILE**  
**Cyterrace Co., Ltd.**  
 President, Representative Director  
**Kenro Suzuki**

In April 2006, he joined SAND MARUKA (now ECONECOL). After moving to 3WM, he served as President and Representative Director of Cyterrace from September 2022. Values learning and has various qualifications.

